

# Graduate Land Buyer

Romsey, Hampshire · Land & Planning

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## ABOUT THE ROLE

This is an exciting opportunity for a motivated graduate to begin their career in land acquisition and property development. As a Graduate Land Buyer at Highwood Group, you will work closely with the Land Director and wider Land & Planning team, gaining structured, hands-on experience across the full land buying process.

Over the course of the graduate programme, you will build the skills, knowledge, and commercial awareness needed to progress towards a fully autonomous land buyer role. You will be supported throughout with mentoring, on-the-job learning, and exposure to a diverse and high-quality project pipeline.

## KEY RESPONSIBILITIES

- ▶ Assist in the identification and appraisal of potential land opportunities across the region
- ▶ Research land ownership, planning history, and site-specific constraints
- ▶ Support the preparation of site appraisals, viability assessments, and internal reports
- ▶ Help coordinate planning, technical, and legal due diligence processes
- ▶ Build and maintain relationships with land agents, consultants, and landowners
- ▶ Attend site visits and develop your ability to assess development potential
- ▶ Support negotiations with landowners and agents under close supervision
- ▶ Monitor local plans, emerging planning policy, and competitor activity
- ▶ Maintain accurate and up-to-date records of land opportunities and market intelligence
- ▶ Provide general support to the Land and Planning team as required

## SKILLS & EXPERIENCE

### Essential

- ▶ A degree in Real Estate, Planning, Property, Surveying, Geography, or a related discipline (or due to graduate in 2025)
- ▶ A genuine passion for property, development, and the built environment

- ▶ Strong communication and interpersonal skills, with the confidence to build professional relationships
- ▶ Analytically minded with good numerical ability and attention to detail
- ▶ Proactive, organised, and able to manage multiple tasks to deadlines
- ▶ Competent in Microsoft Office (Excel, Word, PowerPoint)
- ▶ Full UK driving licence

### **Desirable**

- ▶ A placement year, internship, or work experience in property, estate agency, planning, or development
- ▶ Familiarity with the UK planning system and development process
- ▶ Exposure to site appraisals, GIS tools, or comparable market research

## **PERSONAL ATTRIBUTES**

- ▶ Ambitious and eager to build a long-term career in land and development
- ▶ A collaborative team player with a positive and professional attitude
- ▶ Self-motivated, curious, and comfortable taking initiative
- ▶ Comfortable engaging with a wide range of stakeholders, from landowners to consultants
- ▶ Resilient and adaptable in a fast-paced commercial environment

## **GRADUATE PROGRAMME & BENEFITS**

Highwood Group is committed to investing in the next generation of land and development professionals. Our graduate programme offers:

- ▶ Structured on-the-job training and a clear pathway to progression
- ▶ Mentoring from experienced land and planning professionals
- ▶ Exposure to varied, high-quality development projects from day one
- ▶ Competitive graduate salary and benefits package, including medical cash plan, electric car scheme, and life insurance
- ▶ 26 days annual leave, increasing to 27 after 3 years and 28 after 5 years' service
- ▶ A day off for your birthday
- ▶ A supportive, collaborative, and ambitious working culture

## **HOW TO APPLY**

If you are interested in joining us as a Graduate Land Buyer, please send your CV and a brief covering letter to:

Natalie Brown | Group Finance Director  
n.brown@highwoodgroup.co.uk  
Highwood Group, Romsey

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*Highwood Group is committed to promoting equal opportunities in employment. You and any job applicants will receive equal treatment regardless of age, disability, gender reassignment, marital or civil partner status, pregnancy or maternity, race, colour, nationality, ethnic or national origin, religion or belief, sex or sexual orientation. We welcome all applicants and are committed to an inclusive environment for all.*